

Translation

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## Summary of Consolidated Financial Results for the Three Months Ended December 31, 2019 (Based on Japanese GAAP)

February 6, 2020

Company name: Fuji Pharma Co., Ltd.  
 Stock exchange listing: Tokyo  
 Stock code: 4554 URL <http://www.fujipharma.jp>  
 Representative: President & CEO Takayuki Iwai  
 Director, Executive Corporate  
 Inquiries: Officer, General Manager, Corporate Toyoyuki Kamide TEL 03-3556-3344  
 Business Management Department  
 Scheduled date to file Quarterly Securities Report: February 7, 2020  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended December 31, 2019 (from October 1, 2019 to December 31, 2019)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended December 31, 2019	8,968	(12.7)	1,053	(34.4)	1,085	(29.1)	745	(32.0)
Three months ended December 31, 2018	10,279	3.2	1,605	(7.0)	1,532	(16.0)	1,096	(15.8)

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended December 31, 2019	23.92		–	
Three months ended December 31, 2018	36.63		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2019	58,907	40,102	68.1
As of September 30, 2019	60,737	39,363	64.8

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended September 30, 2019	–	14.00	–	15.00	29.00
Year ending September 30, 2020	–	–	–	–	–
Year ending September 30, 2020 (Forecast)	–	14.00	–	15.00	29.00

3. Forecast of consolidated financial results for the year ending September 30, 2020 (from October 1, 2019 to September 30, 2020)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending March 31, 2020	16,647	(9.9)	1,209	(51.0)	1,174	(53.1)	781	(53.9)	25.09
Full year	33,830	(6.8)	2,571	(38.4)	2,501	(40.0)	1,664	(43.8)	53.44

4. Notes

- (1) Changes in significant subsidiaries during the three months ended December 31, 2019  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2019	31,253,800 shares	As of September 30, 2019	31,253,800 shares
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Number of treasury shares at the end of the period

As of December 31, 2019	95,238 shares	As of September 30, 2019	101,726 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended December 31, 2019	31,153,908 shares	Three months ended December 31, 2018	29,924,450 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of September 30, 2019	As of December 31, 2019
Assets		
Current assets		
Cash and deposits	8,494	5,057
Notes and accounts receivable - trade	12,944	14,845
Merchandise and finished goods	3,437	3,613
Work in process	2,539	2,257
Raw materials and supplies	4,735	5,182
Accounts receivable - other	43	147
Other	1,724	1,002
Allowance for doubtful accounts	(0)	(0)
Total current assets	33,919	32,107
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	5,117	5,090
Machinery, equipment and vehicles, net	1,646	1,697
Land	919	930
Leased assets, net	2,318	2,227
Construction in progress	1,484	1,539
Other, net	232	229
Total property, plant and equipment	11,718	11,714
Intangible assets		
Goodwill	1,494	1,463
Other	1,805	1,780
Total intangible assets	3,300	3,244
Investments and other assets		
Investment securities	7,342	7,753
Long-term advance payments	2,308	2,308
Deferred tax assets	1,288	886
Other	858	892
Total investments and other assets	11,798	11,841
Total non-current assets	26,817	26,799
Total assets	60,737	58,907

(Millions of yen)

	As of September 30, 2019	As of December 31, 2019
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	4,813	5,799
Current portion of long-term borrowings	2,840	840
Lease obligations	530	520
Income taxes payable	492	74
Provision for bonuses	856	210
Provision for bonuses for directors (and other officers)	7	0
Provision for sales returns	22	34
Other	2,448	2,227
<b>Total current liabilities</b>	<b>12,012</b>	<b>9,708</b>
<b>Non-current liabilities</b>		
Long-term borrowings	5,530	5,320
Lease obligations	2,014	1,933
Retirement benefit liability	1,396	1,422
Other	418	420
<b>Total non-current liabilities</b>	<b>9,360</b>	<b>9,096</b>
<b>Total liabilities</b>	<b>21,373</b>	<b>18,804</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	3,799	3,799
Capital surplus	5,841	5,841
Retained earnings	29,243	29,520
Treasury shares	(78)	(68)
<b>Total shareholders' equity</b>	<b>38,804</b>	<b>39,092</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	(340)	(55)
Foreign currency translation adjustment	896	1,047
Remeasurements of defined benefit plans	(0)	14
<b>Total accumulated other comprehensive income</b>	<b>556</b>	<b>1,007</b>
<b>Non-controlling interests</b>	<b>2</b>	<b>2</b>
<b>Total net assets</b>	<b>39,363</b>	<b>40,102</b>
<b>Total liabilities and net assets</b>	<b>60,737</b>	<b>58,907</b>

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Three months ended December 31, 2018	Three months ended December 31, 2019
Net sales	10,279	8,968
Cost of sales	5,779	4,901
Gross profit	4,500	4,067
Selling, general and administrative expenses	2,894	3,013
Operating profit	1,605	1,053
Non-operating income		
Interest income	0	0
Foreign exchange gains	–	36
Commission income	0	0
Compensation income	3	3
Insurance claim income	29	0
Other	5	2
Total non-operating income	39	44
Non-operating expenses		
Interest expenses	8	10
Sales discounts	2	1
Foreign exchange losses	100	–
Other	0	0
Total non-operating expenses	112	12
Ordinary profit	1,532	1,085
Extraordinary income		
Gain on sales of non-current assets	0	0
Total extraordinary income	0	0
Extraordinary losses		
Loss on sales of non-current assets	0	–
Loss on retirement of non-current assets	0	0
Total extraordinary losses	0	0
Profit before income taxes	1,532	1,086
Income taxes - current	222	69
Income taxes - deferred	213	271
Total income taxes	436	340
Profit	1,096	745
Profit attributable to non-controlling interests	0	0
Profit attributable to owners of parent	1,096	745

**Consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Three months ended December 31, 2018	Three months ended December 31, 2019
Profit	1,096	745
Other comprehensive income		
Valuation difference on available-for-sale securities	162	285
Deferred gains or losses on hedges	(14)	–
Foreign currency translation adjustment	(130)	150
Remeasurements of defined benefit plans, net of tax	(0)	14
Total other comprehensive income	16	450
Comprehensive income	1,112	1,196
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,112	1,195
Comprehensive income attributable to non-controlling interests	0	0