

FACT BOOK

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For the Fiscal Year Ended September 30, 2016

 富士製薬工業株式会社  Fuji Pharma Co., Ltd.

東証1部 (4554) TSE1 4554

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貸借対照表(連結)

Consolidated Balance Sheet as of September 30, 2014-2016

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
資産の部	Assets				
資産合計	Total assets	39,138	49,027	45,773	48,147
流動資産	Current assets	23,772	33,168	30,714	32,309
現金及び預金	Cash and deposits	6,015	8,173	5,158	6,815
受取手形及び売掛金	Notes and accounts receivable-trade	9,697	11,623	12,337	13,072
有価証券	Securities	505	506	506	—
商品及び製品	Merchandise and finished goods	2,356	3,341	4,633	4,641
仕掛品	Work in process	1,150	1,994	2,222	2,268
原材料及び貯蔵品	Raw materials and supplies	3,030	3,816	4,540	4,659
未収入金	Accounts receivables-other	37	2,727	260	70
繰延税金資産	Deferred tax assets	581	570	478	500
その他	Other	405	420	583	286
貸倒引当金	Allowance for doubtful accounts	-8	-6	-6	-5
固定資産	Non-current assets	15,366	15,858	15,059	15,838
有形固定資産	Property, plant and equipment	10,506	10,465	10,618	11,016
建物及び構築物	Buildings and structures	8,858	8,969	9,072	8,574
減価償却累計額	Accumulated depreciation	-3,581	-4,052	-4,499	-4,440
建物及び構築物(純額)	Buildings and structures, net	5,276	4,917	4,573	4,134
機械装置及び運搬具	Machinery, equipment and vehicles	9,949	7,891	8,031	7,663
減価償却累計額	Accumulated depreciation	-5,794	-6,219	-6,558	-6,234
機械装置及び運搬具(純額)	Machinery, equipment and vehicles, net	4,154	1,672	1,472	1,428
土地	Land	851	882	887	819
リース資産	Leased assets	—	2,508	2,508	2,701
減価償却累計額	Accumulated depreciation	—	-26	-339	-655
リース資産(純額)	Leased assets, net	—	2,482	2,168	2,046
建設仮勘定	Construction in progress	79	386	1,407	2,470
その他	Other	1,068	1,072	1,085	1,068
減価償却累計額	Accumulated depreciation	-924	-947	-975	-952
その他(純額)	Other, net	144	125	109	116
無形固定資産	Intangible assets	4,105	4,627	3,876	3,060
のれん	Goodwill	3,060	3,030	2,662	1,936
その他	Other	1,044	1,596	1,213	1,123
投資その他の資産	Investments and other assets	753	765	564	1,762
投資有価証券	Investment securities	165	93	108	128
長期前渡金	Long-term advance payments	—	—	—	1,152
繰延税金資産	Deferred tax assets	463	567	351	374
その他	Other	123	105	104	105

貸借対照表(連結)

Consolidated Balance Sheet as of September 30, 2014-2016

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
負債の部	Liabilities				
負債合計	Total liabilities	15,071	20,482	17,180	18,921
流動負債	Current liabilities	8,917	12,718	10,989	12,739
支払手形及び買掛金	Notes and accounts payable-trade	3,604	6,635	6,102	6,291
短期借入金	Short-term loans payable	933	1,183	—	—
1年内返済予定の長期借入金	Current portion of long-term loans payable	921	921	921	1,921
リース債務	Lease obligations	—	340	340	387
未払法人税等	Income taxes payable	899	695	547	599
賞与引当金	Provision for bonuses	913	910	742	758
役員賞与引当金	Provision for directors' bonuses	25	23	13	8
返品調整引当金	Provision for sales returns	9	25	26	11
その他	Other	1,610	1,981	2,294	2,760
固定負債	Non-current liabilities	6,153	7,764	6,190	6,181
長期借入金	Long-term loans payable	4,417	3,496	2,575	2,653
リース債務	Lease obligations	—	2,394	2,052	1,943
退職給付引当金	Provision for retirement benefits	1,190	—	—	—
退職給付に係る負債	Net defined benefit liability	—	1,296	994	1,052
その他	Other	544	577	569	531
純資産の部	Net assets				
純資産合計	Total net assets	24,066	28,544	28,593	29,226
株主資本	Shareholders' equity	23,644	27,834	27,988	29,278
資本金	Capital stock	2,447	3,799	3,799	3,799
資本剰余金	Capital surplus	3,672	5,023	5,023	5,023
利益剰余金	Retained earnings	17,525	19,012	20,669	21,944
自己株式	Treasury shares	-0	-0	-1,504	-1,488
その他の包括利益累計額	Accumulated other comprehensive income	421	708	604	-53
その他有価証券評価差額金	Valuation difference on available-for-sale securities	56	9	20	2
繰延ヘッジ損益	Deferred gains or losses on hedges	—	—	—	-92
為替換算調整勘定	Foreign currency translation adjustment	365	699	594	31
退職給付に係る調整累計額	Remeasurements of defined benefit plans	—	-0	-10	5
非支配株主持分	Minority interests	0	1	1	1
負債純資産合計	Total liabilities and net assets	39,138	49,027	45,773	48,147

損益計算書(連結)、包括利益計算書(連結)

Consolidated Statements of Income and Comprehensive Income for the Fiscal Years ended September 30, 2014-2016

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
売上高	Net sales	25,174	29,215	31,680	34,229
売上原価	Cost of sales	14,233	16,835	18,709	20,691
売上総利益	Gross profit	10,941	12,379	12,970	13,537
販売費及び一般管理費合計	Selling, general and administrative expenses	7,679	9,206	9,718	9,969
販売手数料	Sales commission	1,038	1,125	1,406	1,257
給料及び賞与	Salaries and bonuses	1,685	2,054	2,239	2,343
賞与引当金繰入額	Provision for bonuses	539	493	433	427
役員賞与引当金繰入額	Provision for directors' bonuses	25	23	13	8
退職給付費用	Retirement benefit expenses	117	131	121	134
研究開発費	Research and development expenses	1,280	1,769	1,729	1,840
減価償却費	Depreciation	255	386	451	459
のれん償却費	Amortization of goodwill	207	277	311	254
その他	Other	2,529	2,945	3,012	3,242
営業利益	Operating income	3,261	3,173	3,251	3,568
営業外収益	Non-operating income	175	98	42	41
為替差益	Foreign exchange gains	116	22	—	—
生命保険配当金	Dividend income of life insurance	—	4	5	1
業務受託料	Fiduciary obligation fee	9	6	5	1
その他	Other	49	65	31	37
営業外費用	Non-operating expenses	61	73	194	357
支払利息	Interest expenses	55	50	37	35
為替差損	Foreign exchange losses	—	—	138	310
株式交付費	Share issuance cost	—	13	—	—
その他	Other	6	10	18	11
経常利益	Ordinary income	3,376	3,198	3,099	3,251
特別利益	Extraordinary income	39	78	46	83
固定資産売却益	Gain on sales of non-current assets	—	1	0	1
投資有価証券売却益	Gain on sales of investment securities	—	—	—	36
補助金収入	Subsidy income	39	76	46	46
その他	Other	—	0	—	—
特別損失	Extraordinary losses	82	44	41	187
固定資産売却損	Loss on sales of non-current assets	—	0	0	19
固定資産除却損	Loss on retirement of non-current assets	49	0	4	135
固定資産圧縮損	Loss on reduction of non-current assets	33	43	36	31
税金等調整前当期純利益	Income before income taxes and minority interests	3,332	3,232	3,105	3,148
法人税、住民税及び事業税	Income taxes-current	1,379	1,195	833	1,026
法人税等調整額	Income taxes-deferred	-115	-41	179	2
法人税等合計	Total income taxes	1,264	1,153	1,012	1,029
当期純利益	Income before minority interests	2,068	2,079	2,092	2,118
非支配株主に帰属する当期純利益	Minority interests in income	0	0	0	0
親会社に帰属する当期純利益	Net income	2,068	2,078	2,092	2,118

包括利益計算書(連結)

Consolidated Statement of Comprehensive Income

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
当期純利益	Income before minority interests	2,068	2,079	2,092	2,118
その他の包括利益	Other comprehensive income	422	287	-104	-619
その他有価証券評価差額金	Valuation difference on available-for-sale securities	56	-46	11	-17
繰延ヘッジ損益	Deferred gains or losses on hedges	—	—	—	-92
為替換算調整勘定	Foreign currency translation adjustment	365	334	-105	-525
退職給付に係る調整額	Remeasurements of defined benefit plans, net of tax	—	—	-9	15
包括利益	Comprehensive income	2,490	2,366	1,988	1,498
(内訳)	Comprehensive income attributable to				
親会社株式に係る包括利益	Comprehensive income attributable to owners of parent	2,490	2,366	1,988	1,498
非支配株主に係る包括利益	Comprehensive income attributable to minority interests	0	0	0	-0

キャッシュ・フロー計算書(連結)

Consolidated Statement of Cash Flows for the Fiscal Years ended September 30, 2014-2016

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
営業活動によるキャッシュ・フロー合計	Net cash provided by (used in) operating activities	3,630	2,757	589	4,509
税金等調整前当期純利益	Income before income taxes and minority interests	3,332	3,232	3,105	3,148
減価償却費	Depreciation	1,206	1,376	1,768	1,667
のれん償却費	Amortization of goodwill	207	277	311	254
貸倒引当金の増減額 (-は減少)	Increase (decrease) in allowance for doubtful accounts	-2	-2	-0	0
賞与引当金の増減額 (-は減少)	Increase (decrease) in provision for bonuses	265	-3	-167	16
役員賞与引当金の増減額 (-は減少)	Increase (decrease) in provision for directors' bonuses	7	-1	-9	-4
退職給付引当金の増減額 (-は減少)	Increase (decrease) in provision for retirement benefits	64	-	-	-
退職給付に係る負債の増減額 (-は減少)	Increase (decrease) in net defined benefit liability	-	101	61	81
受取利息及び受取配当金	Interest and dividend income	-9	-2	-2	-1
支払利息	Interest expenses	55	50	37	35
為替差損益 (-は益)	Foreign exchange losses (gains)	-116	-54	29	243
固定資産除却損	Loss on retirement of non-current assets	-	-	4	135
売上債権の増減額 (-は増加)	Decrease (increase) in notes and accounts receivable-trade	809	-1,880	-722	-796
たな卸資産の増減額 (-は増加)	Decrease (increase) in inventories	546	-2,568	-2,250	-240
仕入債務の増減額 (-は減少)	Increase (decrease) in notes and accounts payable-trade	-1,320	2,990	-537	240
その他	Other, net	0	768	17	661
小計	Subtotal	5,048	4,283	1,645	5,441
利息及び配当金の受取額	Interest and dividend income received	10	9	-0	2
利息の支払額	Interest expenses paid	-61	-60	-44	-58
法人税等の支払額	Income taxes paid	-1,366	-1,474	-1,010	-874
投資活動によるキャッシュ・フロー合計	Net cash provided by (used in) investing activities	-6,601	-1,975	999	-3,319
投資有価証券の取得による支出	Purchase of investment securities	-	-	-	-100
投資有価証券の売却による収入	Proceeds of investment securities	-	-	-	90
有形固定資産の取得による支出	Purchase of property, plant and equipment	-2,779	-1,079	-1,512	-2,308
有形固定資産の売却による収入	Proceeds from sales of property, plant and equipment	-	-	2,508	453
無形固定資産の取得による支出	Purchase of intangible assets	-547	-942	-31	-346
長期前渡金による支出	Decrease (increase) in long-term advance payments	-	-	-	-1,152
子会社株式取得による支出	Purchase of shares of subsidiaries resulting in change in scope of consolidation	-3,386	-	-	-
補助金の受取額	Subsidy income	39	46	36	46
その他	Other, net	72	0	-1	-1
財務活動によるキャッシュ・フロー合計	Net cash provided by (used in) financing activities	3,743	1,293	-4,635	78
自己株式の取得による支出	Purchase of treasury shares	-	-	-1,504	-0
短期借入金の純増減額 (-は減少)	Increase (decrease) in short-term loans payable	-1,073	118	-1,189	-
長期借入れによる収入	Proceeds from long-term loans payable	5,850	-	-	2,000
長期借入金の返済による支出	Repayments of long-term loans payable	-510	-921	-921	-921
株式の発行による収入	Proceeds from issuance of common shares	-	2,689	-	-
配当金の支払額	Cash dividends paid	-522	-593	-675	-674
リース債務の返済による支出	Repayments of lease obligations	-	-	-341	-326
その他	Other, net	-	-	-4	-
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	71	82	30	-118
現金及び現金同等物の増減額 (-は減少)	Net increase (decrease) in cash and cash equivalents	844	2,158	-3,015	1,150
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	5,676	6,521	8,680	5,664
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	6,521	8,680	5,664	6,815

株主資本等変動計算書(連結)

Consolidated Statement of Changes in Equity for the Fiscal Years ended September 30, 2014-2016

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
株主資本	Shareholders' equity				
資本金	Capital stock				
当期首残高	Balance at beginning of current period	2,447	2,447	3,799	3,779
新株の発行	Issuance of new shares	—	1,351	—	—
当期変動額合計	Changes of items during period	—	1,351	—	—
当期末残高	Balance at end of current period	2,447	3,799	3,799	3,799
資本剰余金	Capital surplus				
当期首残高	Balance at beginning of current period	3,672	3,672	5,023	5,023
新株の発行	Issuance of new shares	—	1,351	—	—
当期変動額合計	Changes of items during period	—	1,351	—	—
当期末残高	Balance at end of current period	3,672	5,023	5,023	5,023
利益剰余金	Retained earnings				
当期首残高	Balance at beginning of current period	15,979	17,525	19,012	20,669
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	239	-169
会計方針の変更を反映した当期首残高	Restated balance	15,979	17,525	19,252	20,499
当期変動額	Changes of items during period				
剰余金の配当	Dividends of surplus	-522	-593	-674	-674
親会社株主に帰属する当期純利益	Net income	2,068	2,078	2,092	2,118
当期変動額合計	Total changes of items during period	1,545	1,485	1,417	1,444
当期末残高	Balance at end of current period	17,525	19,012	20,669	21,944
自己株式	Treasury shares				
当期首残高	Balance at beginning of current period	-0	-0	-0	-1,504
当期変動額	Changes of items during period				
自己株式の取得	Purchase of treasury shares	—	-0	-1,504	-0
自己株式の処分	Disposal of treasury shares	—	—	—	15
当期末残高	Balance at end of current period	-0	-0	-1,504	-1,488
株主資本合計	Total shareholders' equity				
当期首残高	Balance at beginning of current period	22,098	23,644	27,834	27,988
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	239	-169
会計方針の変更を反映した当期首残高	Restated balance	22,098	23,644	28,074	27,818
当期変動額	Changes of items during period				
新株の発行	Issuance of new shares	—	2,703	—	—
剰余金の配当	Dividends of surplus	-522	-593	-674	-674
親会社株主に帰属する当期純利益	Net income	2,068	2,078	2,092	2,118
自己株式の取得	Purchase of treasury shares	—	-0	-1,504	-0
自己株式の処分	Disposal of treasury shares	—	—	—	15
当期変動額合計	Total changes of items during period	1,545	4,189	-86	1,460
当期末残高	Balance at end of current period	23,644	27,834	27,988	29,278
その他の包括利益累計額	Accumulated other comprehensive income				
その他有価証券評価差額金	Valuation difference on available-for-sale securities				
当期首残高	Balance at beginning of current period	0	56	9	20
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額(純額)	Net changes of items other than shareholders' equity	56	-46	11	-17
当期変動額合計	Total changes of items during period	56	-46	11	-17
当期末残高	Balance at end of current period	56	9	20	2
繰延ヘッジ損益	Deferred gains or losses on hedges				
当期首残高	Balance at beginning of current period	—	—	—	—
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額(純額)	Net changes of items other than shareholders' equity	—	—	—	-92
当期変動額合計	Total changes of items during period	—	—	—	-92
当期末残高	Balance at end of current period	—	—	—	-92
為替換算調整勘定	Foreign currency translation adjustment				
当期首残高	Balance at beginning of current period	—	365	699	594
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	—	-38
会計方針の変更を反映した当期首残高	Restated balance	—	365	699	556
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額(純額)	Net changes of items other than shareholders' equity	365	334	-105	-525
当期変動額合計	Total changes of items during period	365	334	-105	-525
当期末残高	Balance at end of current period	365	699	594	31
退職給付に係る調整累計額	Remeasurements of defined benefit plans				
当期首残高	Balance at beginning of current period	—	—	-0	-10
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額(純額)	Net changes of items other than shareholders' equity	—	-0	-9	15
当期変動額合計	Total changes of items during period	—	-0	-9	15
当期末残高	Balance at end of current period	—	-0	-10	5
その他の包括利益累計額合計	Total accumulated other comprehensive income				
当期首残高	Balance at beginning of current period	-0	421	708	604
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	—	-38
会計方針の変更を反映した当期首残高	Restated balance	—	421	708	565
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額(純額)	Net changes of items other than shareholders' equity	422	287	-104	-619
当期変動額合計	Total changes of items during period	422	287	-104	-619
当期末残高	Balance at end of current period	421	708	604	-53
非支配株主持分	Minority interests				
当期首残高	Balance at beginning of current period	—	0	1	1
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額(純額)	Net changes of items other than shareholders' equity	0	0	0	-0
当期変動額合計	Total changes of items during period	0	0	0	-0
当期末残高	Balance at end of current period	0	1	1	1
純資産合計	Total net assets				
当期首残高	Balance at beginning of current period	22,098	24,066	28,544	28,593
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	239	-207
会計方針の変更を反映した当期首残高	Restated balance	22,098	24,066	28,784	28,385
当期変動額	Changes of items during period				
新株の発行	Issuance of new shares	—	2,703	—	—
剰余金の配当	Dividends of surplus	-522	-593	-674	-674
親会社株主に帰属する当期純利益	Net income	2,068	2,078	2,092	2,118
自己株式の取得	Purchase of treasury shares	—	-0	-1,504	-0
自己株式の処分	Disposal of treasury shares	—	—	—	15
株主資本以外の項目の当期変動額(純額)	Net changes of items other than shareholders' equity	422	288	-104	-619
当期変動額合計	Total changes of items during period	1,968	4,477	-190	840
当期末残高	Balance at end of current period	24,066	28,544	28,593	29,226

貸借対照表(単体)

Non-consolidated Balance Sheet as of September 30, 2011-2016

(単位:百万円/¥ Million)

		FY9/11	FY9/12	FY9/13	FY9/14	FY9/15	FY9/16
資産の部	Assets						
資産合計	Total assets	29,757	31,471	37,259	46,237	44,479	47,557
流動資産	Current assets	20,537	22,828	22,633	30,576	29,939	32,474
現金及び預金	Cash and deposits	4,755	5,170	5,912	6,331	4,518	6,309
受取手形	Notes receivable-trade	627	502	440	394	374	351
売掛金	Accounts receivable-trade	7,658	9,137	8,883	10,626	11,461	12,231
有価証券	Securities	606	505	505	506	506	—
商品及び製品	Merchandise and finished goods	2,153	2,276	2,283	3,226	4,537	4,502
仕掛品	Work in process	778	1,266	1,100	1,944	2,176	2,211
原材料及び貯蔵品	Raw materials and supplies	2,324	3,068	2,630	3,371	4,189	4,318
前渡金	Advance payments-trade	35	121	12	82	147	1
前払費用	Prepaid expenses	201	195	155	98	71	46
繰延税金資産	Deferred tax assets	532	473	575	560	470	493
未収入金	Accounts receivable-other	808	94	37	2,735	268	78
関係会社短期貸付金	Short-term loans receivable to subsidiaries and associates	—	—	—	676	1,151	1,891
未収消費税等	Consumption taxes receivable	40	—	74	—	—	—
その他の流動資産	Other	18	18	22	21	65	38
貸倒引当金	Allowance for doubtful accounts	-2	-2	-0	-0	-0	-0
固定資産	Non-current assets	9,220	8,642	14,625	15,661	14,539	15,083
有形固定資産	Property, plant and equipment	7,581	7,242	9,232	8,777	8,162	7,586
建物	Buildings	6,461	6,315	7,603	7,602	7,706	7,270
減価償却累計額	Accumulated depreciation	-2,339	-2,640	-2,812	-3,134	-3,516	-3,478
建物(純額)	Buildings, net	4,121	3,674	4,790	4,467	4,190	3,792
構築物	Structures	166	172	199	199	199	254
減価償却累計額	Accumulated depreciation	-77	-90	-107	-124	-138	-151
構築物(純額)	Structures, net	88	82	91	75	61	103
機械及び装置	Machinery and equipment	5,156	4,451	7,436	5,234	5,401	5,198
減価償却累計額	Accumulated depreciation	-2,886	-3,332	-3,708	-4,059	-4,342	-4,182
機械及び装置(純額)	Machinery and equipment, net	2,269	1,119	3,727	1,174	1,058	1,015
車両運搬具	Vehicles	35	37	44	47	47	45
減価償却累計額	Accumulated depreciation	-33	-34	-39	-42	-44	-43
車両運搬具(純額)	Vehicles, net	1	2	5	5	3	1
工具、器具及び備品	Tools, furniture and fixtures	811	844	870	885	899	902
減価償却累計額	Accumulated depreciation	-679	-751	-770	-811	-825	-813
工具、器具及び備品(純額)	Tools, furniture and fixtures, net	131	93	99	74	74	88
土地	Land	587	497	497	497	512	487
リース資産	Leased assets	—	—	—	2,508	2,508	2,701
減価償却累計額	Accumulated depreciation	—	—	—	-26	-339	-655
リース資産(純額)	Leased assets, net	—	—	—	2,482	2,168	2,046
建設仮勘定	Construction in progress	380	1,771	19	—	92	50
無形固定資産	Intangible assets	1,027	718	1,038	1,588	1,204	1,119
販売権	Distributorship	914	631	745	1,224	915	877
ソフトウェア	Software	105	78	285	355	281	233
電話加入権	Telephone subscription right	7	7	7	7	7	7
投資その他の資産	Investments and other assets	610	682	4,354	5,295	5,173	6,378
投資有価証券	Investment securities	23	77	165	93	108	128
関係会社株式	Shares of subsidiaries and associates	—	—	3,661	4,615	4,615	4,615
出資金	Investments in capital	0	0	0	0	0	0
破産更生債権等	Claims provable in bankruptcy, claims provable in rehabilitation and other	18	1	1	1	1	1
長期前渡金	Long-term Advance payments-trade	—	—	—	—	—	1,152
長期前払費用	Long-term prepaid expenses	211	103	33	3	1	1
繰延税金資産	Deferred tax assets	285	418	405	483	346	377
差入保証金	Guarantee deposits	62	62	66	75	74	74
保険積立金	Insurance funds	17	19	21	23	24	26
貸倒引当金	Allowance for doubtful accounts	-7	-0	—	—	—	—

貸借対照表(単体)

Non-consolidated Balance Sheet as of September 30, 2011-2016

(単位:百万円/¥ Million)

		FY9/11	FY9/12	FY9/13	FY9/14	FY9/15	FY9/16
負債の部	Liabilities						
負債合計	Total liabilities	8,492	9,373	13,384	18,119	16,021	17,721
流動負債	Current liabilities	7,588	8,034	7,549	10,693	10,163	11,829
支払手形	Notes payable-trade	522	736	573	330	123	142
買掛金	Accounts payable-trade	2,903	3,261	2,756	5,725	5,647	5,705
短期借入金	Short-term loans payable	—	1,000	—	—	—	—
1年内返済予定の長期借入金	Current portion of long-term loans payable	1,300	—	921	921	921	1,921
リース債務	Lease obligations	—	—	—	330	331	361
未払金	Accounts payable-other	903	1,063	1,237	1,256	1,300	1,433
未払費用	Accrued expenses	162	145	186	205	187	226
未払法人税等	Income taxes payable	846	883	899	695	547	599
未払消費税等	Accrued consumption taxes	—	174	0	194	277	311
預り金	Deposits received	21	23	24	31	33	146
為替予約	Forward exchange contracts	—	68	0	—	11	200
賞与引当金	Provision for bonuses	886	648	913	910	742	758
役員賞与引当金	Provision for directors' bonuses	30	17	25	23	13	8
返品調整引当金	Provision for sales returns	12	11	9	25	26	11
その他	Other	—	—	—	42	—	1
固定負債	Non-current liabilities	904	1,338	5,835	7,425	5,857	5,892
長期借入金	Long-term loans payable	—	—	4,417	3,496	2,575	2,653
リース債務	Lease obligations	—	—	—	2,357	2,026	1,870
受入保証金	Guarantee deposits received	193	187	192	193	195	191
退職給付引当金	Provision for retirement benefits	625	1,082	1,146	1,255	932	1,001
長期未払金	Long-term accounts payable-other	84	68	78	101	107	174
その他	Other	—	—	—	21	21	—
純資産の部	Net assets						
純資産合計	Total net assets	21,264	22,098	23,874	28,118	28,458	29,836
株主資本	Shareholders' equity	21,264	22,098	23,818	28,109	28,437	29,926
資本金	Capital stock	2,447	2,447	2,447	3,799	3,799	3,799
資本剰余金	Capital surplus	3,672	3,672	3,672	5,023	5,023	5,023
資本準備金	Legal capital surplus	3,056	3,056	3,056	4,408	4,408	4,408
その他資本剰余金	Other capital surplus	615	615	615	615	615	615
利益剰余金	Retained earnings	15,145	15,979	17,699	19,286	21,119	22,591
利益準備金	Legal retained earnings	164	164	164	164	164	164
別途積立金	General reserve	5,000	5,000	5,000	5,000	5,000	5,000
繰越利益剰余金	Retained earnings brought forward	9,981	10,815	12,535	14,122	15,955	17,427
自己株式	Treasury shares	-0	-0	-0	-0	-1,504	-1,488
評価・換算差額等	Valuation and translation adjustments	0	-0	56	9	20	-89
その他有価証券評価差額金	Valuation difference on available-for-sale securities	0	-0	56	9	20	2
繰延ヘッジ損益	Deferred gains or losses on hedges	—	—	—	—	—	-92
負債純資産合計	Total liabilities and net assets	29,757	31,471	37,259	46,237	44,479	47,557

損益計算書(単体)

Non-consolidated Statement of Income for the Fiscal Years ended September 30, 2011-2016

(単位:百万円/¥ Million)

		FY9/11	FY9/12	FY9/13	FY9/14	FY9/15	FY9/16
売上高	Net sales	21,623	21,520	23,948	27,397	29,490	31,993
売上原価	Cost of sales	11,323	12,202	13,285	15,512	17,246	19,247
売上総利益	Gross profit	10,299	9,318	10,664	11,885	12,242	12,745
販売費及び一般管理費合計	Selling, general and administrative expenses	6,734	6,571	7,247	8,566	8,904	9,212
販売促進費	Promotion expenses	143	151	178	175	148	173
販売手数料	Sales commission	825	878	1,038	1,125	1,406	1,257
荷造運搬費	Packing and transportation expenses	232	233	252	283	299	304
交際費	Entertainment expenses	52	44	39	46	49	47
役員報酬	Directors' compensations	61	64	65	71	86	96
給料及び賞与	Salaries and bonuses	1,412	1,478	1,634	1,920	2,031	2,127
賞与引当金繰入額	Provision for bonuses	540	388	539	493	433	427
役員賞与引当金繰入額	Provision for directors' bonuses	30	17	25	23	13	8
貸倒引当金繰入額	Provision of allowance for doubtful accounts	0	-1	-2	0	0	0
退職給付費用	Retirement benefit expenses	91	96	109	117	108	111
福利厚生費	Welfare expenses	283	311	343	383	430	419
旅費及び交通費	Traveling and transportation expenses	259	288	348	398	431	408
賃借料	Rent expenses	224	235	273	325	364	367
減価償却費	Depreciation	325	330	241	364	405	435
研究開発費	Research and development expenses	1,516	1,303	1,280	1,769	1,729	1,840
その他	Other	773	748	878	1,069	965	1,185
営業利益	Operating income	3,565	2,746	3,417	3,319	3,337	3,533
営業外収益	Non-operating income	16	31	163	34	42	46
受取利息	Interest income	0	0	8	1	15	24
有価証券利息	Interest on securities	1	1	0	0	0	0
受取配当金	Dividend income	0	0	0	0	0	0
為替差益	Foreign exchange gains	-	-	125	-	-	-
生命保険配当金	Dividend income of life insurance	2	3	3	4	5	1
受取手数料	Commission fee	1	5	3	2	1	1
助成金収入	Subsidy income	-	-	-	6	2	2
受取補償金	Compensation income	3	5	2	7	3	5
業務受託料	Fiduciary obligation fee	2	7	9	6	5	1
その他	Other	4	7	9	5	8	8
営業外費用	Non-operating expenses	37	79	36	48	195	364
支払利息	Interest expenses	5	5	30	20	34	31
株式交付費	Share issuance cost	14	-	-	13	-	-
株式公開費用	Going public expenses	12	-	-	-	-	-
為替差損	Foreign exchange losses	-	68	-	3	142	321
売上割引	Sales discounts	3	4	4	6	9	8
その他	Other	2	1	1	3	8	2
経常利益	Ordinary income	3,545	2,698	3,544	3,305	3,185	3,215
特別利益	Extraordinary income	-	79	39	76	46	82
投資有価証券売却益	Gain on sales of investment securities	-	-	-	-	-	36
補助金収入	Subsidy income	-	79	39	76	46	46
特別損失	Extraordinary losses	48	452	82	44	41	186
固定資産売却損	Loss on sales of non-current assets	5	8	-	-	-	19
固定資産除却損	Loss on retirement of non-current assets	15	2	49	0	4	135
固定資産圧縮損	Loss on reduction of non-current assets	-	77	33	43	36	31
退職給付費用	Retirement benefit expenses	-	364	-	-	-	-
投資有価証券評価損	Loss on valuation of investment securities	11	-	-	-	-	-
災害による損失	Loss on disaster	6	-	-	-	-	-
本社移転費用	Head office transfer cost	7	-	-	-	-	-
資産除去債務会計基準の適用に伴う影響額	Loss on adjustment for changes of accounting standard for asset retirement obligations	1	-	-	-	-	-
その他	Other	1	-	-	-	-	-
税引前当期純利益	Income before income taxes	3,496	2,325	3,501	3,337	3,190	3,111
法人税、住民税及び事業税	Income taxes-current	1,363	1,028	1,379	1,195	833	969
法人税等調整額	Income taxes-deferred	-71	-73	-120	-37	90	-4
法人税等合計	Total income taxes	1,292	954	1,259	1,157	923	965
当期純利益	Net income	2,204	1,370	2,242	2,180	2,267	2,146

株主資本等変動計算書(単体)



Non-consolidated Statement of Changes in Equity for the Fiscal Years ended September 30, 2013-2016

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
株主資本	Shareholders' equity				
資本金	Capital stock				
当期首残高	Balance at beginning of current period	2,447	2,447	3,799	3,799
当期変動額	Changes of items during period				
新株の発行	Issuance of new shares	—	1,351	—	—
当期変動額合計	Total changes of items during period	—	1,351	—	—
当期末残高	Balance at end of current period	2,447	3,799	3,799	3,799
資本剰余金	Capital surplus				
資本準備金	Legal capital surplus				
当期首残高	Balance at beginning of current period	3,056	3,056	4,408	4,408
当期変動額	Changes of items during period				
新株の発行	Issuance of new shares	—	1,351	—	—
当期変動額合計	Total changes of items during period	—	1,351	—	—
当期末残高	Balance at end of current period	3,056	4,408	4,408	4,408
その他資本剰余金	Other capital surplus				
当期首残高	Balance at beginning of current period	615	615	615	615
当期変動額	Changes of items during period	—	—	—	—
当期末残高	Balance at end of current period	615	615	615	615
資本剰余金合計	Total capital surplus				
当期首残高	Balance at beginning of current period	3,672	3,672	5,023	5,023
当期変動額	Changes of items during period				
新株の発行	Issuance of new shares	—	1,351	—	—
当期変動額合計	Total changes of items during period	—	1,351	—	—
当期末残高	Balance at end of current period	3,672	5,023	5,023	5,023
利益剰余金	Retained earnings				
利益準備金	Legal retained earnings				
当期首残高	Balance at beginning of current period	164	164	164	164
当期変動額	Changes of items during period	—	—	—	—
当期末残高	Balance at end of current period	164	164	164	164
その他利益剰余金	Other retained earnings				
別途積立金	General reserve				
当期首残高	Balance at beginning of current period	5,000	5,000	5,000	5,000
当期変動額	Changes of items during period	—	—	—	—
当期末残高	Balance at end of current period	5,000	5,000	5,000	5,000
繰越利益剰余金	Retained earnings brought forward				
当期首残高	Balance at beginning of current period	10,815	12,535	14,122	15,955
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	239	—
会計方針の変更を反映した当期首残高	Restated balance	10,815	12,535	14,362	15,955
当期変動額	Changes of items during period				
剰余金の配当	Dividends of surplus	-522	-593	-674	-674
当期純利益	Net income	2,242	2,180	2,267	2,146
当期変動額合計	Total changes of items during period	1,719	1,587	1,592	1,472
当期末残高	Balance at end of current period	12,535	14,122	15,955	17,427
利益剰余金合計	Total retained earnings				
当期首残高	Balance at beginning of current period	15,979	17,699	19,286	21,119
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	239	—
会計方針の変更を反映した当期首残高	Restated balance	15,979	17,699	19,526	21,119
当期変動額	Changes of items during period				
剰余金の配当	Dividends of surplus	-522	-593	-674	-674
当期純利益	Net income	2,242	2,180	2,267	2,146
当期変動額合計	Total changes of items during period	1,719	1,587	1,592	1,472
当期末残高	Balance at end of current period	17,699	19,286	21,119	22,591
自己株式	Treasury shares				
当期首残高	Balance at beginning of current period	-0	-0	-0	-1,504
当期変動額	Changes of items during period				
自己株式の取得	Purchase of treasury shares	—	-0	-1,504	-0
自己株式の処分	Disposal of treasury shares	—	—	—	15
当期変動額合計	Total changes of items during period	—	—	-1,504	15
当期末残高	Balance at end of current period	-0	-0	-1,504	-1,488
株主資本合計	Total shareholders' equity				
当期首残高	Balance at beginning of current period	22,098	23,818	28,109	28,437
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	—	—	239	—
会計方針の変更を反映した当期首残高	Restated balance	22,098	23,818	28,349	28,437
当期変動額	Changes of items during period				
新株の発行	Issuance of new shares	—	2,703	—	—
剰余金の配当	Dividends of surplus	-522	-593	-674	-674
当期純利益	Net income	2,242	2,180	2,267	2,146
自己株式の取得	Purchase of treasury shares	—	-0	-1,504	-0
自己株式の処分	Disposal of treasury shares	—	—	—	15
当期変動額合計	Total changes of items during period	1,719	4,290	88	1,488
当期末残高	Balance at end of current period	23,818	28,109	28,437	29,926

(単位:百万円/¥ Million)

		FY9/13	FY9/14	FY9/15	FY9/16
評価・換算差額等	Valuation and translation adjustments				
その他有価証券評価差額金	Valuation difference on available-for-sale securities				
当期首残高	Balance at beginning of current period	-0	56	9	20
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額 (純額)	Net changes of items other than shareholders' equity	56	-46	11	-17
当期変動額合計	Total changes of items during period	56	-46	11	-17
当期末残高	Balance at end of current period	56	9	20	2
繰延ヘッジ損益	Deferred gains or losses on hedges				
当期首残高	Balance at beginning of current period	-	-	-	-
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額 (純額)	Net changes of items other than shareholders' equity	-	-	-	-92
当期変動額合計	Total changes of items during period	-	-	-	-92
当期末残高	Balance at end of current period	-	-	-	-92
評価・換算差額等合計	Total valuation and translation adjustments				
当期首残高	Balance at beginning of current period	-0	56	9	20
当期変動額	Changes of items during period				
株主資本以外の項目の当期変動額 (純額)	Net changes of items other than shareholders' equity	56	-46	11	-110
当期変動額合計	Total changes of items during period	56	-46	11	-110
当期末残高	Balance at end of current period	56	9	20	-89
純資産合計	Total net assets				
当期首残高	Balance at beginning of current period	22,098	23,874	28,118	28,458
会計方針の変更による累積的影響額	Cumulative effects of changes in accounting policies	-	-	239	-
会計方針の変更を反映した当期首残高	Restated balance	22,098	23,874	28,358	28,458
当期変動額	Changes of items during period				
新株の発行	Issuance of new shares	-	2,703	-	-
剰余金の配当	Dividends of surplus	-522	-593	-674	-674
当期純利益	Net income	2,242	2,180	2,267	2,146
自己株式の取得	Purchase of treasury shares	-	-0	-1,504	-0
自己株式の処分	Disposal of treasury shares	-	-	-	15
株主資本以外の項目の当期変動額 (純額)	Net changes of items other than shareholders' equity	56	-46	11	-110
当期変動額合計	Total changes of items during period	1,776	4,243	99	1,377
当期末残高	Balance at end of current period	23,874	28,118	28,458	29,836

設備投資額*、減価償却費、研究開発費の推移 Capital Expenditure*, Depreciation and R&D Expenses

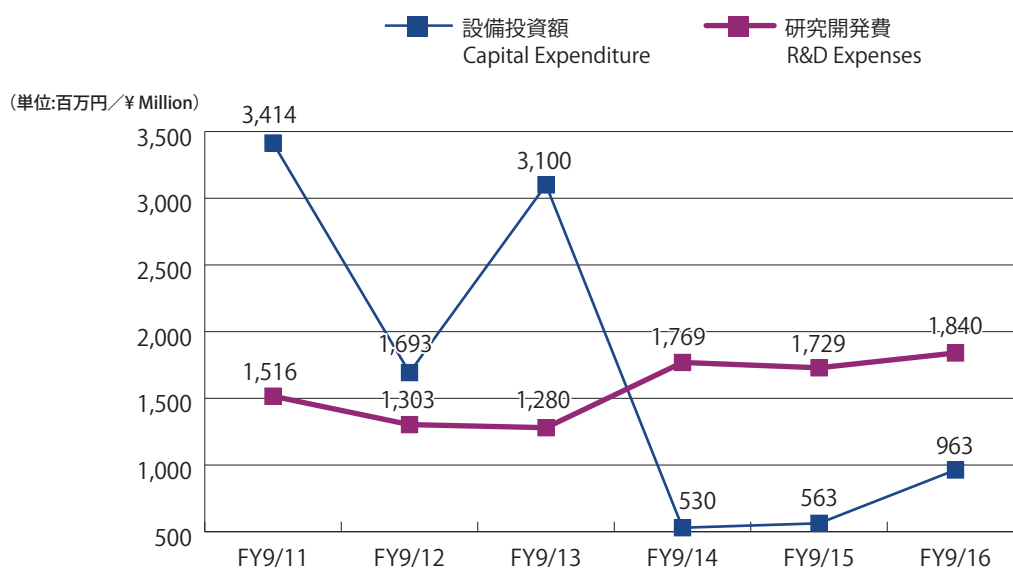
(単位:百万円/¥ Million)

		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated
設備投資額	Capital Expenditure	3,414	1,693	3,100	3,167	530	1,073	563	1,694	963	2,427
減価償却費	Depreciation	1,021	1,211	1,039	1,206	1,153	1,376	1,521	1,768	1,454	1,667
研究開発費	R&D Expenses	1,516	1,303	1,280	1,280	1,769	1,769	1,729	1,729	1,840	1,840

*設備投資額には、有形固定資産、ソフトウェアの取得額及びリース契約による取得価額相当額を含みます。

*Capital expenditure includes acquisition cost of property, plant and equipment, and software; and acquisition cost equivalents of lease agreement.

設備投資額、研究開発費の推移 Capital Expenditure and R&D Expenses



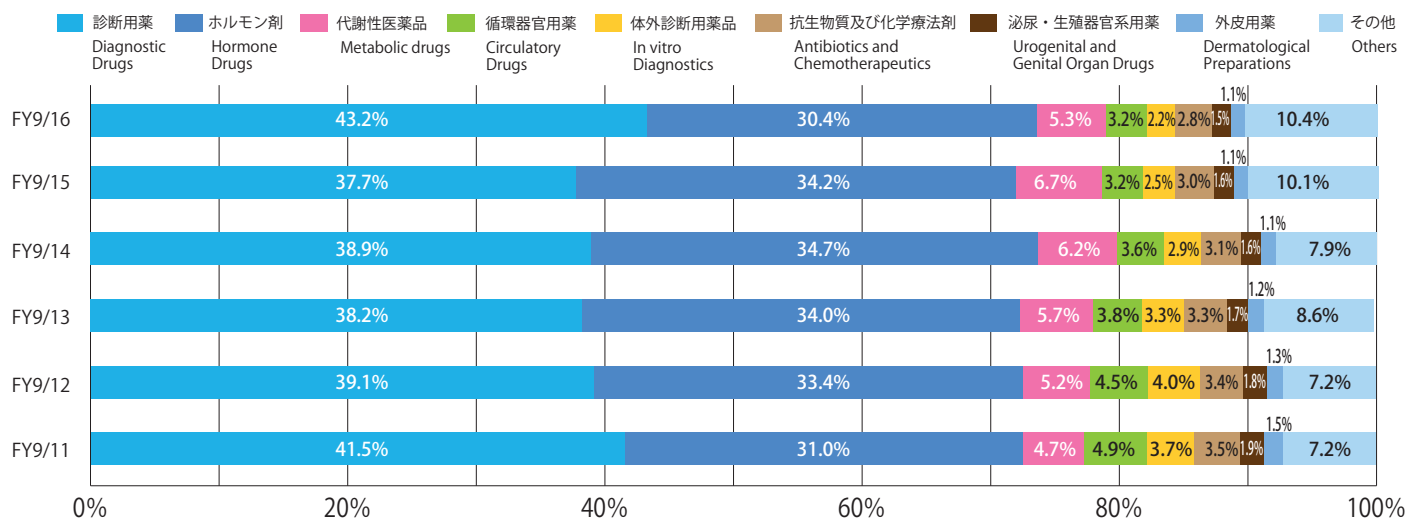
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Sales Trend by Therapeutic Category

(単位:百万円/¥ Million)

		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated
売上高	Net sales	21,623	21,520	23,948	25,174	27,397	29,215	29,490	31,680	31,993	34,229
製品	Finished goods	18,296	17,921	19,937	21,164	20,586	22,403	24,011	26,202	25,703	27,940
診断用薬	Diagnostic drugs	8,978	8,419	9,158	9,158	8,794	8,794	11,034	11,034	11,659	11,659
ホルモン剤	Hormone drugs	4,376	4,631	5,129	5,129	5,473	5,473	5,582	5,582	6,395	6,395
代謝性医薬品	Metabolic drugs	905	1,023	1,251	1,251	1,546	1,546	1,784	1,784	1,557	1,557
循環器官用薬	Circulatory drugs	1,067	962	920	920	985	985	937	937	1,008	1,008
抗生物質及び化学療法剤	Antibiotics and chemotherapeutics	745	721	789	789	842	842	871	871	878	878
泌尿・生殖器官系用薬	Urogenital and genital organ drugs	418	396	406	406	437	437	464	464	486	486
外用用薬	Dermatological preparations	311	282	286	286	299	299	325	325	350	350
その他	Others	1,493	1,483	1,995	3,221	2,206	4,023	3,011	5,201	3,367	5,603
商品	Merchandise	3,326	3,599	4,010	4,010	6,811	6,811	5,478	5,478	6,289	6,289
ホルモン剤	Hormone drugs	2,328	2,557	3,005	3,005	4,037	4,037	4,488	4,488	3,316	3,316
診断用薬	Diagnostic drugs	-	-	-	-	1,861	1,861	88	88	2,148	2,148
体外診断用医薬品	In vitro diagnostics	810	856	802	802	687	687	636	636	593	593
その他	Others	181	184	202	202	224	224	264	264	230	230
合計(製品+商品)	Total (finished goods + merchandise)	21,623	21,520	23,948	25,174	27,397	29,215	29,490	31,680	31,993	34,229
診断用薬	Diagnostic drugs	8,978	8,419	9,158	9,158	10,656	10,656	11,123	11,123	13,808	13,808
ホルモン剤	Hormone drugs	6,704	7,189	8,134	8,134	9,511	9,511	10,071	10,071	9,712	9,712
代謝性医薬品	Metabolic drugs	1,010	1,129	1,375	1,375	1,708	1,708	1,980	1,980	1,709	1,709
循環器官用薬	Circulatory drugs	1,067	962	920	920	985	985	937	937	1,008	1,008
体外診断用医薬品	In vitro diagnostics	810	856	802	802	799	799	742	742	695	695
抗生物質及び化学療法剤	Antibiotics and chemotherapeutics	752	726	793	793	845	845	874	874	880	880
泌尿・生殖器官系用薬	Urogenital and genital organ drugs	418	396	406	406	437	437	464	464	486	486
外用用薬	Dermatological preparations	314	285	289	289	301	301	327	327	352	352
その他	Others	1,566	1,554	2,066	3,292	2,151	3,969	2,968	5,158	3,340	5,579

薬効分類別販売実績の構成比 Sales Component Ratio by Therapeutic Category



薬効別主要取扱製品 Mainstay Pharmaceuticals by Therapeutic Category

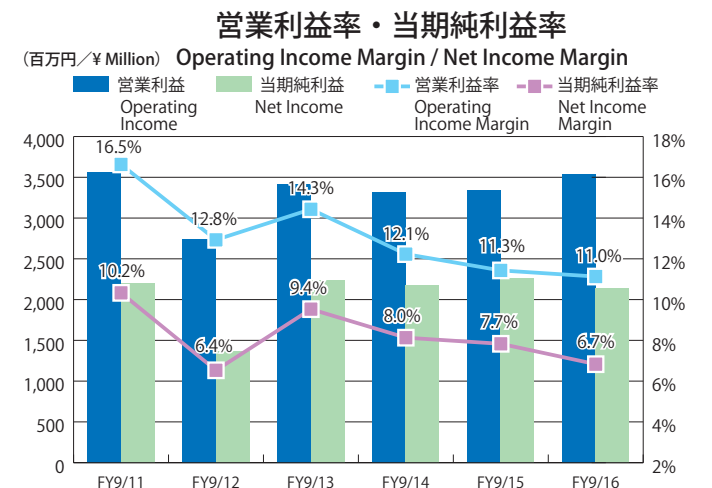
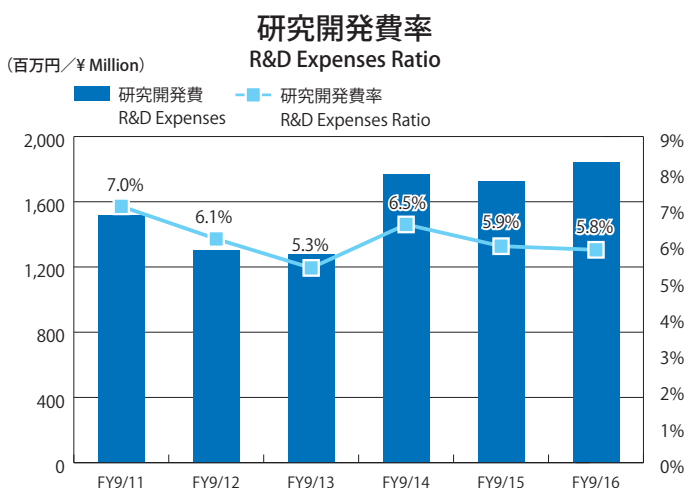
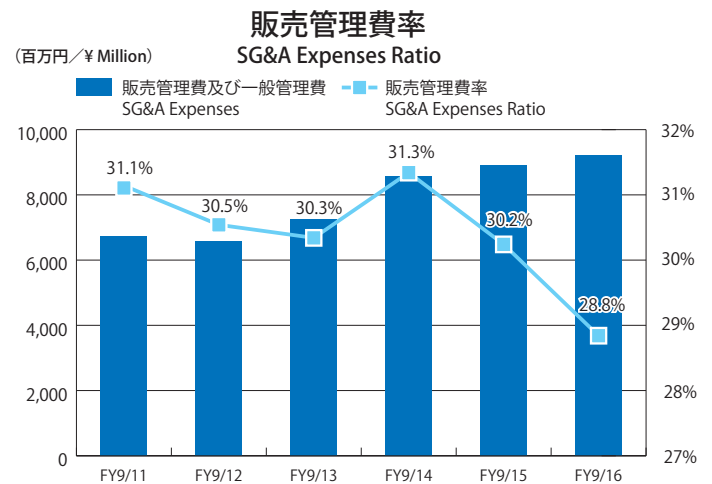
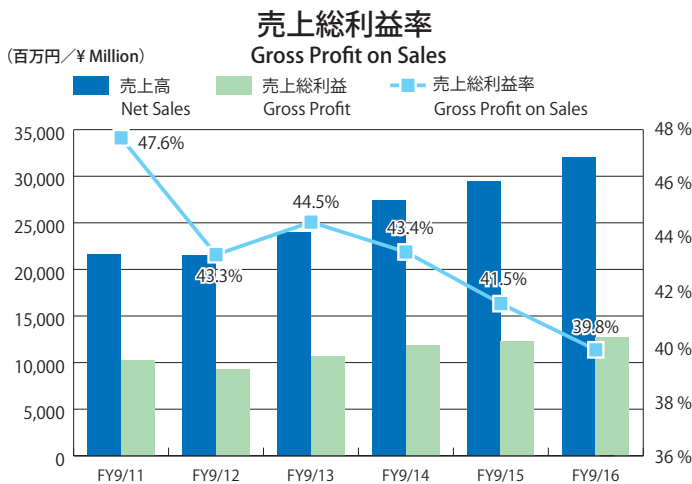
剤形 Drug Category	薬効分類 Therapeutic Category	主要取扱製品 Main Products
注射剤 Parenteral Injections	診断用薬 Diagnostic drugs	オイパロミン®注・イオパーク®注・オプチレイ®注・マグネスコープ®静注 OYPALOMIN® injection, IOPAQUE® injection, OPTIRAY® injection, Magnescope® intravenous injection
	代謝性医薬品 Metabolic drugs	フィルグラスチム BS 注シリンジ Filgrastim BS injection Syringe
	ホルモン剤 Hormone drugs	HMG 筋注用・デキサート®注射液 HMG intramuscular injection, DEXART® injection
経口剤 Oral Medications	ホルモン剤 Hormone drugs	ルナベル®配合錠・クロミッド®錠・ファボワール®錠 LUNABELL® tablets, CLOMID® tablets, FAVOIR® tablets
	代謝性医薬品 Metabolic drugs	リマプロストアルファデクス錠 LIMAPROST ALFADEX tablets
外用剤 External Applications	ホルモン剤 Hormone drugs	ブセレキュア点鼻液・ナファレリール点鼻液・ウトロゲスタン®腔用カプセル BUSERECUR®, NAFARELIL®, UTROGESTAN Vaginal Capsules 200mg
	外用用薬 Dermatological preparations	デキサン VG 軟膏・エルタシン軟膏 DEXAN-VG ointment, ELTACIN ointment
体外診断薬 Diagnostic Agents	体外診断用医薬品 In vitro diagnostics	クリアビュー Influenza A/B・クリアプラン・ファインビジョン Influenza Clearview Exact Influenza A&B, CLEARPLAN, Fine-Vision Influenza

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(単位:百万円/¥ Million)

		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated
売上高	Net Sales	21,623	21,520	23,948	25,174	27,397	29,215	29,490	31,680	31,993	34,229
売上原価	Cost of Sales	11,323	12,202	13,284	14,233	15,512	16,835	17,246	18,709	19,247	20,691
売上総利益	Gross Profit	10,299	9,318	10,664	10,941	11,885	12,379	12,242	12,970	12,745	13,537
販売費及び一般管理費	SG&A Expenses	6,734	6,571	7,247	7,679	8,566	9,206	8,904	9,718	9,212	9,969
うち、研究開発費	R&D Expenses	1,516	1,303	1,280	1,280	1,769	1,769	1,729	1,729	1,840	1,840
営業利益	Operating Income	3,565	2,746	3,417	3,261	3,319	3,173	3,337	3,251	3,533	3,568
経常利益	Ordinary Income	3,545	2,698	3,544	3,376	3,305	3,198	3,185	3,099	3,215	3,251
当期純利益	Net Income	2,204	1,370	2,242	2,068	2,180	2,078	2,267	2,092	2,146	2,118

収益性指標		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
Profitability Indicators				単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated
売上総利益率	Gross Profit on Sales	47.6%	43.3%	44.5%	43.5%	43.4%	42.4%	41.5%	40.9%	39.8%	39.6%
販売管理費率	SG&A Expenses Ratio	31.1%	30.5%	30.3%	30.5%	31.3%	31.5%	30.2%	30.7%	28.8%	29.1%
研究開発費率	R&D Expenses Ratio	7.0%	6.1%	5.3%	5.1%	6.5%	6.1%	5.9%	5.5%	5.8%	5.4%
営業利益率	Operating Income Margin	16.5%	12.8%	14.3%	13.0%	12.1%	10.9%	11.3%	10.3%	11.0%	10.4%
経常利益率	Ordinary Income Margin	16.4%	12.5%	14.8%	13.4%	12.1%	10.9%	10.8%	9.8%	10.1%	9.5%
当期純利益率	Net Income Margin	10.2%	6.4%	9.4%	8.2%	8.0%	7.1%	7.7%	6.6%	6.7%	6.2%



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		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated
総資産回転率(回)	Total Assets Turnover (times)	0.79	0.70	0.70	0.64	0.66	0.66	0.65	0.67	0.70	0.73
流動資産回転率(回)	Current Assets Turnover (times)	1.16	0.99	1.05	1.06	1.03	1.03	0.97	0.99	1.03	1.09
固定資産回転率(回)	Fixed Assets Turnover (times)	2.49	2.41	2.06	1.64	1.81	1.87	1.95	2.05	2.16	2.22

		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated
在庫回転日数(日)	Inventories Turnover (days)	85.5	100.6	96.2	94.8	96.9	98.0	120.3	118.4	125.1	122.4
売上債権回転日数(日)	Accounts Receivable Turnover (days)	134.8	152.0	144.5	140.6	135.5	133.2	141.4	138.0	139.3	135.5
仕入債務回転日数(日)	Accounts Payable Turnover (days)	57.0	63.0	55.8	52.3	62.5	64.0	72.9	73.4	66.3	66.1

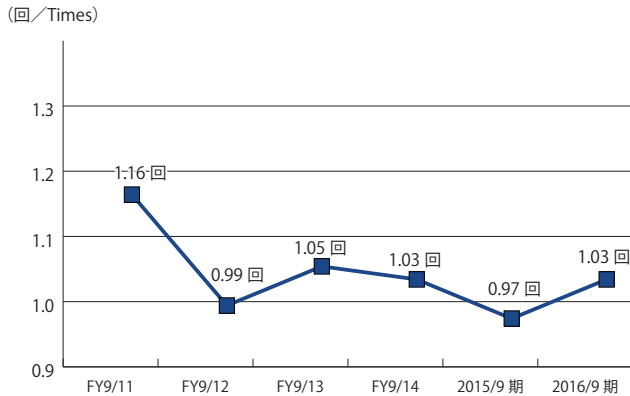
総資産回転率 = 売上高 / 総資産 (期中平均)
 流動資産回転率 = 売上高 / 流動資産 (期中平均)
 固定資産回転率 = 売上高 / 固定資産 (期中平均)

Total Assets Turnover = Net Sales / Average Total Assets
 Current Assets Turnover = Net Sales / Average Current Assets
 Fixed Assets Turnover = Net Sales / Average Non-current Assets

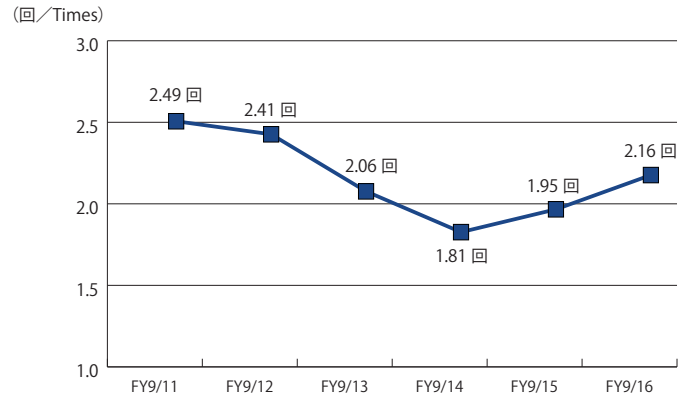
在庫回転日数 = (棚卸資産 (期中平均) / 売上高) × 365
 売上債権回転日数 = (売上債権 (期中平均) / 売上高) × 365
 仕入債務回転日数 = (仕入債務 (期中平均) / 売上高) × 365

Inventories Turnover = Average Inventories / Net Sales × 365
 Accounts Receivable Turnover = Average Accounts Receivable / Net Sales × 365
 Accounts Payable Turnover = Average Accounts Payable / Net Sales × 365

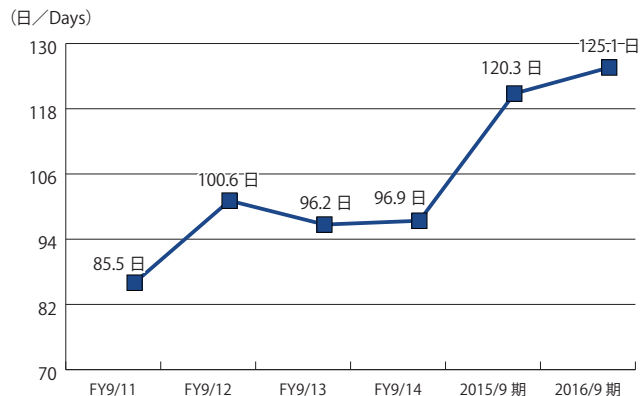
流動資産回転率 Current Assets Turnover



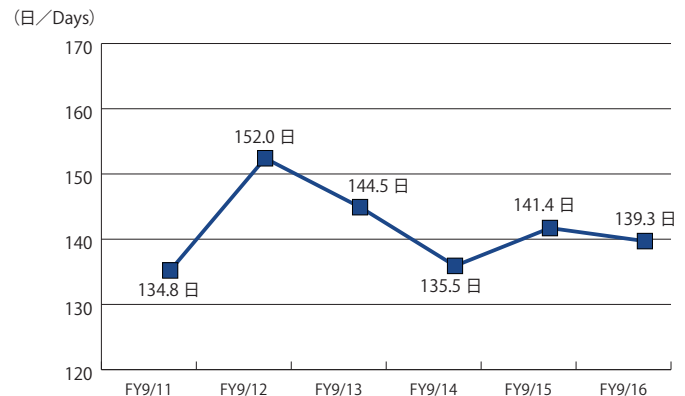
固定資産回転率 Fixed Assets Turnover



在庫回転日数 Inventories Turnover



売上債権回転日数 Accounts Receivable Turnover



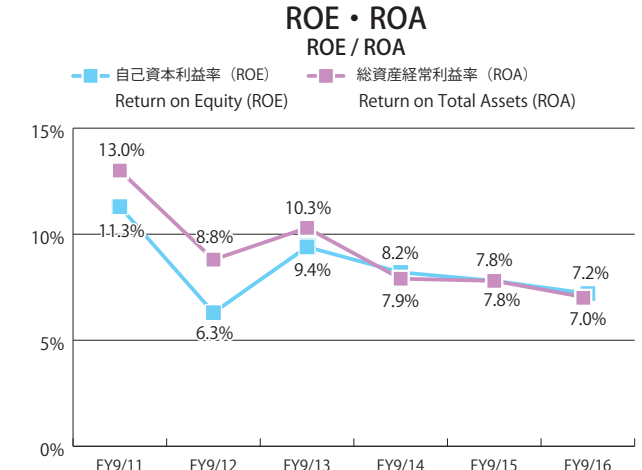
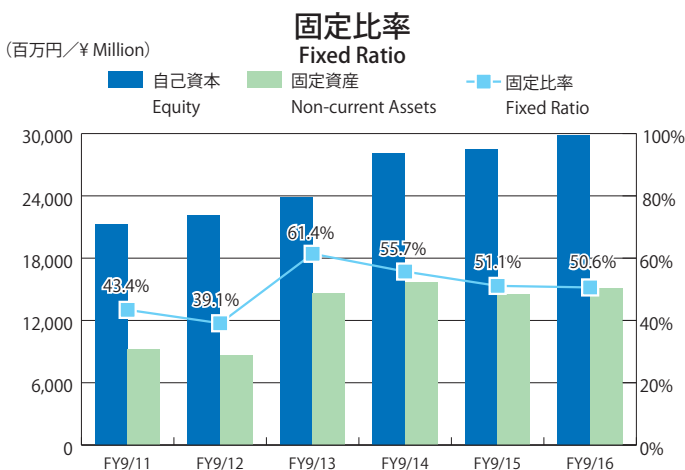
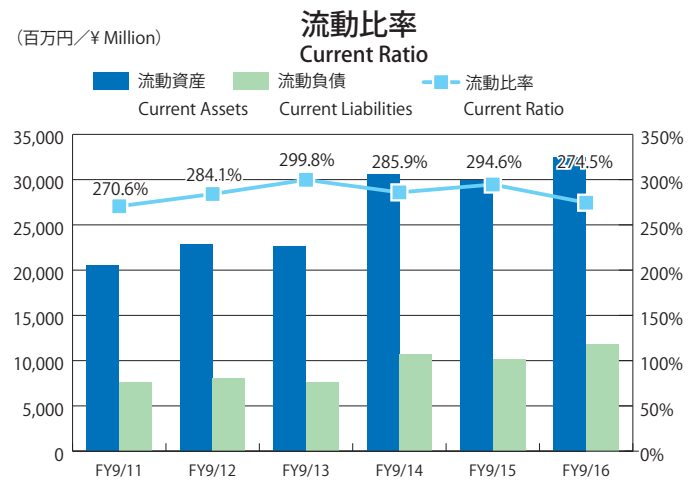
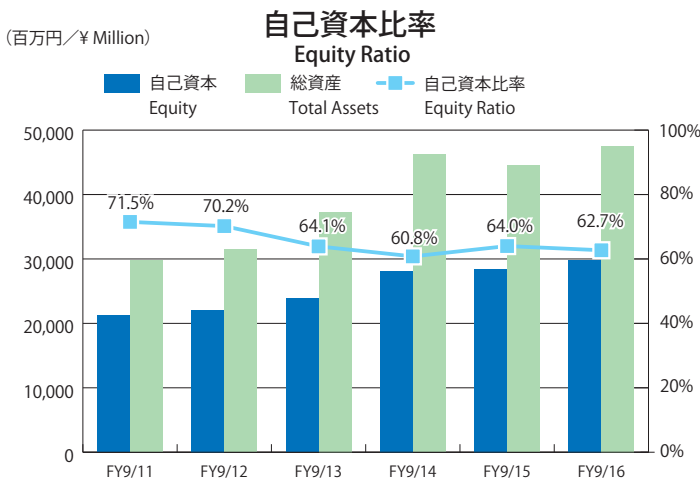
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Stability & Other Indicators

(単位:百万円/¥ Million)

		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体	連結	単体	連結	単体	連結	単体	連結
				Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated
自己資本	Equity	21,264	22,098	23,874	24,066	28,118	28,544	28,458	28,592	29,836	29,224
総資産	Total Assets	29,758	31,471	37,259	39,138	46,237	49,027	44,479	45,773	47,557	48,147
流動資産	Current Assets	20,537	22,828	22,633	23,772	30,576	33,168	29,939	30,714	32,474	32,309
固定資産	Non-current Assets	9,220	8,643	14,625	15,366	15,661	15,858	14,539	15,059	15,083	15,838
流動負債	Current Liabilities	7,589	8,035	7,549	8,917	10,693	12,718	10,163	10,989	11,829	12,739
有利子負債(借入)	Interest-Bearing Debt (loans payable)	1,300	1,000	5,339	6,272	4,417	5,600	3,496	3,496	4,575	4,575

		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体	連結	単体	連結	単体	連結	単体	連結
				Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated
自己資本比率	Equity Ratio	71.5%	70.2%	64.1%	61.5%	60.8%	58.2%	64.0%	62.5%	62.7%	60.7%
流動比率	Current Ratio	270.6%	284.1%	299.8%	266.6%	285.9%	260.8%	294.6%	279.5%	274.5%	253.6%
固定比率	Fixed Ratio	43.4%	39.1%	61.4%	65.0%	55.7%	55.6%	51.1%	52.7%	50.6%	54.2%
自己資本利益率(ROE)	Return on Equity (ROE)	11.3%	6.3%	9.4%	8.6%	8.2%	7.3%	7.8%	7.2%	7.2%	7.3%
総資産経常利益率(ROA)	Return on Total Assets (ROA)	13.0%	8.8%	10.3%	8.6%	7.9%	6.5%	7.8%	6.5%	7.0%	6.9%



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Stock Information

1 株当たり指標 Indicators per Share

(単位: 円) (¥)

2016年9月30日現在
As of September 30, 2016

		FY9/11	FY9/12	FY9/13*		FY9/14*		FY9/15*		FY9/16*	
				単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated	単体 Non-consolidated	連結 Consolidated
期末株価	Share Price at Term-end	1,266	1,286	1,737		2,031		2,002		2,681	
1株当たり当期純利益 (EPS)	Net Income per Share	167.63	97.09	158.81	146.48	147.38	140.53	149.06	137.55	143.51	141.64
1株当たり純資産 (BPS)	Net Assets per Share	1,506.00	1,565.03	1,690.87	1,704.46	1,799.37	1,826.54	1,903.30	1,912.27	1,994.54	1,953.65
1株当たり配当金	Dividend per Share	37.00	37.00	40.00		44.00		44.00		45.00 予定	

大株主の状況 (上位10社)

Major Shareholders (Top 10 Shareholders)

2016年9月30日現在
As of September 30, 2016

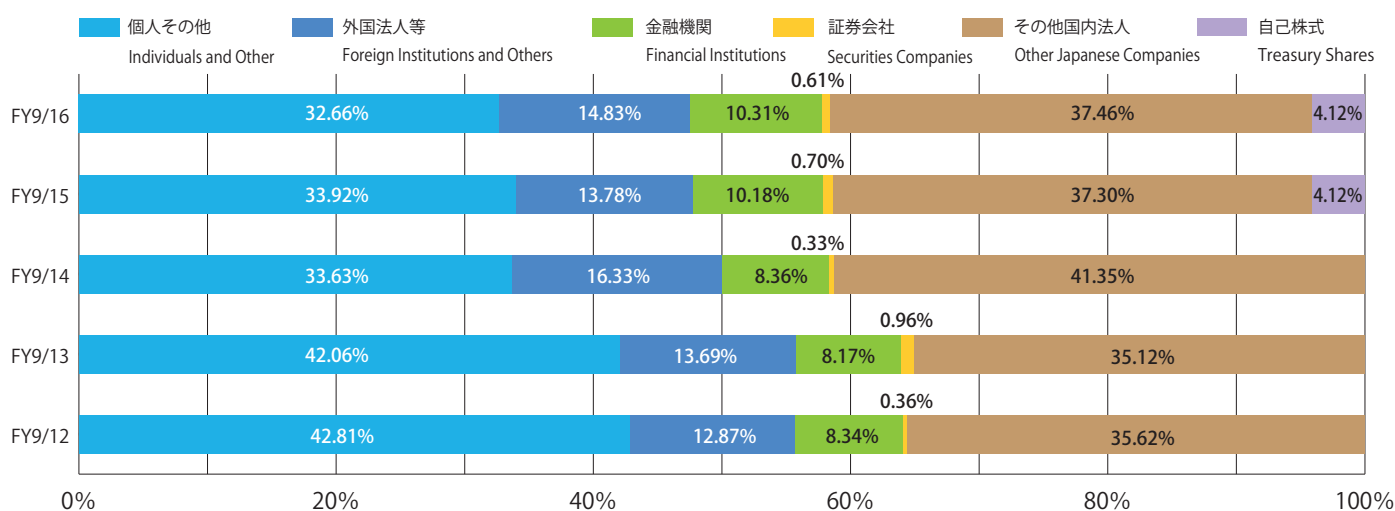
		所有株式数 (株) Number of Shares	所有株式の割合 (%) Shareholding Ratio
三井物産株式会社	MITSUI & CO., LTD.	3,437,500	22.00%
有限会社 FJP	FJP Ltd.	2,166,100	13.86%
今井 博文	Hirofumi Imai	2,026,249	12.97%
新井 規子	Noriko Arai	620,000	3.97%
日本トラスティ・サービス信託銀行株式会社 (信託口)	Japan Trustee Services Bank, Ltd. (Trust Account)	541,700	3.47%
BBH FOR FIDELITY LOW-PRICED STOCK FUND (PRINCIPAL ALL SECTOR SUBPORTFOLIO)		447,600	2.86%
今井 道子	Michiko Imai	423,000	2.71%
RBC IST 15 PCT NON LENDING ACCOUNT		385,300	2.47%
日本マスタートラスト信託銀行株式会社 (信託口)	The Master Trust Bank of Japan, Ltd. (Trust Account)	282,200	1.81%
NORTHERN TRUST CO. (AVFC) RE-HCROO		227,100	1.77%

※自己株式 643,764 株は、上記大株主から除外しております。 Note: The 643,764 shares of treasury shares held by Fuji Pharma are not included in the above list of major shareholders.

所有者別株式保有の状況

Shareholding by Category

2016年9月30日現在
As of September 30, 2016



※2013年9月期よりタイの関連会社が連結対象に加わっているため、同期以降は、単体と連結の数字を表示しています。

※Non-consolidated and consolidated figures are presented for FY9/13 onwards, as an affiliated company in Thailand was included in the scope of consolidation in FY9/13.